

Data#3 Limited

2021 Annual General Meeting

28th October

Data#3

Data#3

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Future



Data#3

Richard Anderson

Chairman

FY21 Financial Highlights

Revenue
\$1.96B
Up 20.3%

Gross Profit
\$194.7M
Up 3.6%

NPBT
\$36.9M
Up 8.4%

NPAT
\$25.4M
Up 7.5%

Basic EPS
16.51 cents
Up 7.5%

Dividends per share
15.0 cents
Up 7.9%
Payout ratio of 90.9%

- Resolution 1.** Adoption of the remuneration report
- Resolution 2.** Re-election of Ms Leanne Muller
- Resolution 3.** Renewal of approval of the Data#3 Limited Long-Term Incentive Plan
- Resolution 4.** Approval to issue Rights to a related party: Mr Laurence Baynham

LTI target

3-year cumulative basic EPS target.

**The Board's current expectation is that
EPS growth in the range of 5 to 15% each year
is reasonable and sustainable.**



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Chairman



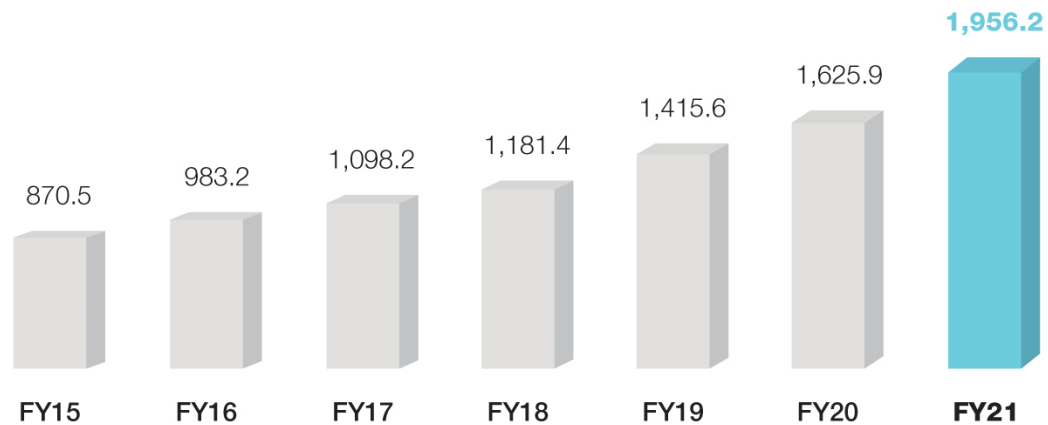
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Laurence Baynham

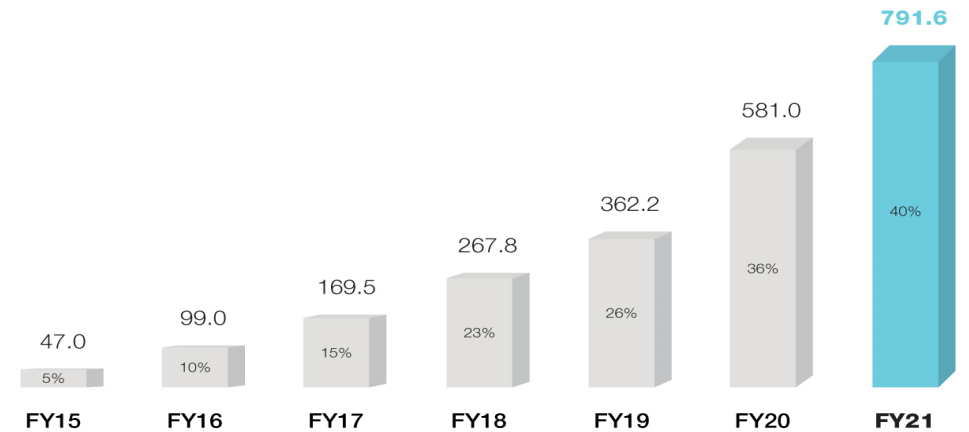
CEO and Managing
Director

Sustained revenue growth, boosted by cloud

Total revenue (\$M)



Total Public Cloud revenue (\$M)



Strong revenue growth fuelled by software licensing and cloud-based solutions.

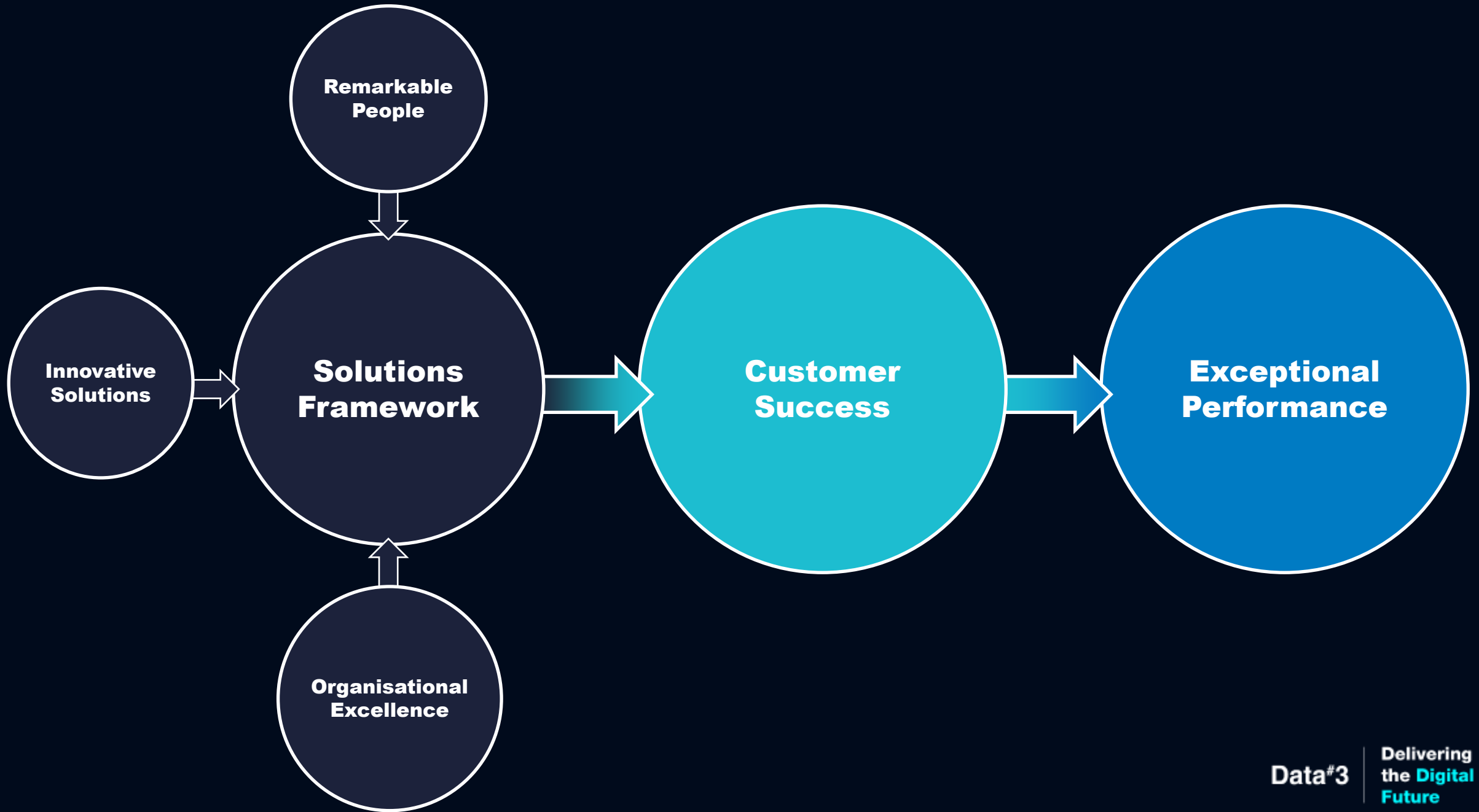
Total revenue includes \$791.6M of public cloud revenues, up 36.2% on PCP, to 40% of total revenue.

Approximately 62% of revenue is recurring, under term-based contracts.

Digital Transformation

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Outlook for 1H FY22

Solid first quarter performance, with positive momentum and backlog from FY21.

Dependent on timing of opportunities realised during the second quarter, and the impact of ongoing supply constraints.

Current first half projection is pre-tax profit in the range of \$15M to \$18M (PCP \$13.9M).



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Chairman

Meeting Procedures

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Asking questions online

HELP NUMBER

1800 990 363

Asking questions

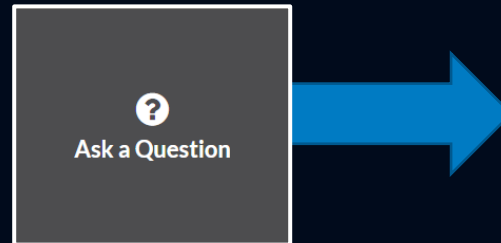
Only Shareholders and Proxyholders are able to ask questions

Click on “Ask a Question”

Select “General Business” or a specific resolution

Type in your question and click “Submit”

Comments on resolutions can also be submitted through “Ask a Question”



Ask a Question

We welcome any questions that you may have and will endeavour to answer all questions during the Meeting. To submit a question, please select what the question pertains to and type your question in the provided area. If you have multiple questions please submit each individually.

Regarding

Question

Type your question here...

Characters left: 532 Characters : 0

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Asking questions by phone

Shareholders must register for a unique PIN to ask live questions during AGM

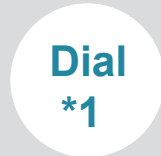
If you don't have a PIN call Link's 1800 990 363 Helpline

Only questions or comments pertaining to the AGM and specific resolution will be addressed



Call 'Questions Line' on **1800 870 861** or **+61 2 9189 8866**

The moderator will request your unique PIN



On your keypad to ask a question

A teleconference moderator will introduce you at the right time



When your line is unmuted ask your question or make a comment

Voting online

HELP NUMBER

1800 990 363

Lodging your votes

Click **“Get a Voting Card”**
(top and bottom of platform)

Enter your **SRN/HIN** or
Proxy Number and **Postcode**

Click **“Submit Details and Vote”**

Fill out your voting card
for each item of business

Click **“Submit Vote”**

+ Get a Voting Card

Voting Card
Please provide your Shareholder or Proxy details

SHAREHOLDER DETAILS
Shareholder Number Post Code
SUBMIT DETAILS AND VOTE

OR

PROXY DETAILS
Proxy Number
SUBMIT DETAILS AND VOTE

Voting Card
Please complete your vote by selecting the required voting instruction (For, Against or Abstain) for each resolution. Proxy holder votes will only be applied to discretionary (undirected) votes. Directed votes will be applied as per the the shareholder's voting instructions.

Vote

Resolution 1 For Against Abstain
REMUNERATION REPORT

Resolution 2 For Against Abstain
RE-ELECTION OF DR ANDREW CRANE

Resolution 3 For Against Abstain
CHANGES TO THE CONSTITUTION - BOARD SIZE

Resolution 4 For Against Abstain
CHANGES TO THE CONSTITUTION - A CLASS SHARE CRITERIA

Submit Vote

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Item 1: Financial Statements and Reports

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Q&A

Item 2: Adoption of the Remuneration Report

Resolution 1: Adoption of the Remuneration Report

**“To adopt the remuneration report
for the year ended 30 June 2021”**

Summary of Proxy Votes

Resolution 1: Adoption of the remuneration report

	Votes	%
For	67,516,636	94.9
Against	2,947,243	4.1
Open	647,629	0.9
Abstain	486,835	

Item 3: Re-election of Ms Leanne Muller

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Resolution 2: Re-election of Ms Leanne Muller

“That Ms Leanne Muller, who retires by rotation in accordance with the Company’s constitution, and being eligible, be re-elected as a director of the Company.”

Summary of Proxy Votes

Resolution 2: Re-election of Ms Leanne Muller

	Votes	%
For	72,735,725	96.9
Against	1,667,266	2.2
Open	626,079	0.8
Abstain	307,321	



**Item 4:
Renewal of approval of the
Data#3 Limited Long-Term
Incentive Plan**

Resolution 3:

Renewal of approval of the Data#3 Limited Long-Term Incentive Plan

“That, for the purposes of Exception 13 of ASX Listing Rule 7.2 (as an exception to ASX Listing Rule 7.1), and all other purposes, approval is hereby given for all securities issued or acquired (as the case may be) under the Data#3 Limited Long-Term Incentive Plan, the terms and conditions of which are set out in the Explanatory Notes.”

Summary of Proxy Votes

Resolution 3:
Renewal of approval of the Data#3 Limited Long-Term Incentive Plan

	Votes	%
For	69,281,826	97.3
Against	1,307,249	1.8
Open	648,629	0.9
Abstain	360,639	

Item 5: Approval to issue Rights to Mr Laurence Baynham

Resolution 4:

Approval to issue Rights to Mr Laurence Baynham

“That, for the purposes of ASX Listing Rule 10.14, and all other purposes, approval is given for the Company to grant a maximum of 47,067 ‘Rights’ (as that term is defined in the Explanatory Notes) to Mr Laurence Baynham (or his nominee), who is a director of the Company.”

Summary of Proxy Votes

Resolution 4:
Approval to issue Rights to a related party:
Mr Laurence Baynham

	Votes	%
For	57,138,865	82.2
Against	11,739,868	16.9
Open	653,629	0.9
Abstain	2,065,981	

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